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| 09.00 – 09.30 am | <b>BREAKFAST AND NETWORKING</b><br>Grab a coffee and croissant and connect with your peers!                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 09.30 – 09:40 am | <b>WELCOME</b><br>A welcome from our conference chairs.<br><i>Richard Brent, head of content, LPM</i><br><i>Claire Lovett, managing partner, Amicus Law</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 09:40 – 09:55 am | <b>ICEBREAKER</b><br>The fun starts with a quick icebreaker session designed to get you in the mood to collaborate, share and learn!                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 09:55 – 10.30 am | <b>OPENING KEYNOTE: Navigating economic uncertainty</b> <ul style="list-style-type: none"> <li>How is the disrupted global geo-economic environment filtering down to the UK economy?</li> <li>How will economic volatility impact legal demand for SME law firms?</li> <li>Seeking opportunities in a tough economic landscape</li> <li>Seeking safety in (EU) numbers</li> </ul> <i>Giles Andrews, senior UK economist, Santander</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 10:30 – 10:55 am | <b>NETWORKING COFFEE BREAK:</b> Join your peers in the Orangery for a caffeine hit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 10:55 – 11.40 am | <b>KEYNOTE PANEL: The Future Law Firm - strategy, structure and survival</b><br>Law firms are transitioning from traditional professional partnerships into complex, tech-enabled, commercially driven businesses. What does a viable law firm look like in 5–10 years? <ul style="list-style-type: none"> <li>The “mid-market squeeze”: who will survive, and how?</li> <li>LLP vs ABS vs PE-backed models</li> <li>Independence vs consolidation: strategic choices</li> <li>Succession crisis: who will lead the firms of the future?</li> <li>Scaling beyond £10m–£30m: growth pathways and the role of technology</li> </ul> <i>Alex McPherson, founder and partner, Ignition Law</i><br><i>Dan Warburton, law firm growth consultant</i><br><i>Katherine Rayden, managing partner, Rayden Solicitors</i><br><i>Sarah Charlton, chief executive officer, Eaton Evans &amp; Morris</i><br><i>Chair: Oliver Tromp, vice president, sales - EMEA, Actionstep</i> |
| 11:40 – 11:45    | <b>Move to your allocated masterclass</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

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| 11.45 - 12.30 pm | <b>PARTNER MASTERCLASSES</b> <ol style="list-style-type: none"> <li>1. Re-thinking the tech stack with AI in mind</li> <li>2. People, skills and training for the AI-enabled SME law firm</li> <li>3. AI and legal work: redesigning processes and workflows</li> <li>4. Adapting to the changing law firm business model</li> <li>5. Leadership and change management</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 12.30 - 1.25 pm  | <b>LUNCH BREAK: Sponsored by LEAP Enterprise</b><br>Served in the Orangery <div>  </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1:25 – 1:30 pm   | <b>MOVE TO STREAMED SESSION</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 1:30 – 2:15 pm   | <b>STREAM A: Burdett Theatre</b><br>Risk, regulation and compliance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>STREAM B: Maynard Theatre</b><br>Business development                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                  | <b>Building resilience: a proactive approach to risk and regulatory compliance</b> <ul style="list-style-type: none"> <li>• Cyber risk in an AI-enabled world</li> <li>• Building a robust approach to AML</li> <li>• Managing overstretched teams and limited resources</li> <li>• Outsourcing vs in-house</li> <li>• Mitigating human weakness through training and culture</li> <li>• Using AI to address regulatory compliance</li> </ul> <i>Claire Lovett, managing partner, Amicus Law</i><br><i>Nicola Anthony, risk manager, Lockton</i><br><i>Peter Wright, CEO, Digital Law</i><br><i>Chair: Andreea Dulgheru, editor, LPM</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>WORKSHOP: Growth, marketing and client acquisition: how do firms win and retain clients in a crowded market?</b> <ul style="list-style-type: none"> <li>• Understanding what your clients really want</li> <li>• Developing a structured approach to BD to drive growth</li> <li>• Embedding BD across the whole firm and incentivising behaviours</li> <li>• Routes to increasing client satisfaction</li> <li>• Referral networks and partnerships</li> </ul> <i>Joanna Gaudoin, founder, ClientWise</i> |
| 2:15 – 2:20 pm   | <b>Move to plenary</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 2:20 – 2:55 pm   | <b>LIGHTNING PRESENTATIONS</b> <p>In a double lightning session, Thomson Reuters and Clio will present key findings from their latest legal market reports, offering complementary perspectives on the challenges and opportunities facing law firms.</p> <p>Thomson Reuters will open with insights from the <b>2026 State of the UK Legal Market</b>, exploring how demand, client expectations, and technology are reshaping the UK legal sector. The session will highlight where growth remains concentrated — including regulatory, employment, and international work — and why expertise alone is no longer enough. It will also examine how general counsel are redefining value, with increasing emphasis on efficiency, commercial judgement, proactive risk advice, and demonstrable AI impact.</p> <p>Clio will then follow with findings from its <b>2026 UK &amp; Ireland Legal Insights Report</b>, bringing a firm-level perspective on how practices across the region are responding to changing client expectations, technology adoption, operational pressures, and new ways of working.</p> <p>Together, these back-to-back lightning talks will provide a concise, data-led view of where the UK and Ireland legal markets are heading.</p> <i>Kirsten Maslen, senior director, commercial strategy, Thomson Reuters</i><br><i>Thomas Galpin, account executive, strategic &amp; mid market, Clio</i> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 2:55 – 3:00 pm   | <b>Move to roundtable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

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| <b>3:00 –<br/>3:45 pm</b> | <b>ROUND TABLE DISCUSSIONS:</b><br><b>1. Pricing models for the AI-enabled law firm</b> <ul style="list-style-type: none"> <li>- Value-based pricing, fixed fees, subscriptions and hybrid models</li> <li>- Aligning pricing with AI-enabled efficiency</li> <li>- Transparency and building a trusted relationship</li> <li>- Digging into client pricing sensitivities</li> </ul> <b>2. Creating financial resilience: juggling cost pressures, WIP and write-offs</b> <ul style="list-style-type: none"> <li>- Rethinking the law firm profit model</li> <li>- Exploring the behaviours and operational discipline that will impact profit</li> <li>- Harnessing AI to drive efficiencies</li> </ul> <b>3. Operational excellence: legal operations, process and efficiency</b> <ul style="list-style-type: none"> <li>- Starting point: Process mapping before tech selection</li> <li>- Automation and workflow redesign – share your approach and thinking</li> <li>- Using tech to reduce reliance on headcount</li> </ul> <b>4. Navigating shifting client expectations, needs and satisfaction</b> <ul style="list-style-type: none"> <li>- How is AI impacting your clients’ needs and expectations?</li> <li>- What does client satisfaction look like – and are you delivering it?</li> <li>- Client satisfaction as route to growth</li> </ul> <b>5. Leading through transformation and disruption</b> <ul style="list-style-type: none"> <li>- Culture vs change – overcoming resistance</li> <li>- Building resilient, adaptable teams</li> <li>- Communicating across a multigenerational workforce</li> </ul> <b>6. Balancing generational attitudes</b> <ul style="list-style-type: none"> <li>- Share how your firm is bridging generational divides in thinking, culture and working patterns</li> <li>- Ways to attract GenZ to invest in a long-term career within your firm</li> <li>- Striking a balance between in office attendance and hybrid working to enhance performance</li> </ul> |
| <b>3:45 -<br/>4:10 pm</b> | <b>NETWORKING COFFEE BREAK</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>4:10 –<br/>4:40 pm</b> | <b>QUICKFIRE ROUND TABLE DISCUSSION FEEDBACK</b><br>Hear the output of all the roundtable discussions in this quickfire feedback session.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>4:40 -<br/>5:10 pm</b> | <b>CLOSING KEYNOTE: The sky’s the limit</b><br>Sarah Furness spent 20 years as an RAF helicopter pilot. As a Squadron Leader she led on operational combat tours in Iraq and Afghanistan and was the first female helicopter pilot to fly and lead UK Special Forces missions in Iraq. Through her experiences as a combat operational commander, helicopter pilot and qualified mindfulness practitioner/coach Sarah has developed a unique formula to train the mind to embrace the mistakes we all make, leverage a growth mindset culture and be a Jedi master under pressure.<br><i><b>Sarah Furness, former RAF combat helicopter pilot</b></i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>5:10 –<br/>5:15 pm</b> | <b>CLOSING COMMENTS</b><br><i><b>Richard Brent, head of content, LPM</b></i><br><i><b>Claire Lovett, managing partner, Amicus Law</b></i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>5.15 pm</b>            | <b>DRINKS RECEPTION: Sponsored by Clio</b><br>Join us for a relaxed chat with your peers and the LPM team to end the day!                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |